



Australian Government
Department of Agriculture,
Water and the Environment

Food trade between Australia & Vietnam



Tony Harman
Counsellor (Agriculture) – Hanoi
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Australia's top 10 exports to Vietnam 2020-2021 (AUD)

1. Wheat \$824.9 million
2. live feeder/slaughter cattle \$410.9 million
3. Barley (incl. malt and extract) \$306.3 million
4. Raw cotton \$183.2 million
5. Beef & veal \$153.8 million
6. Infant food \$49.2 million
7. Almonds \$38.8 million
8. Table grapes \$34.5 million
9. Salmonids \$29.3 million
10. Pulses \$29.2 million



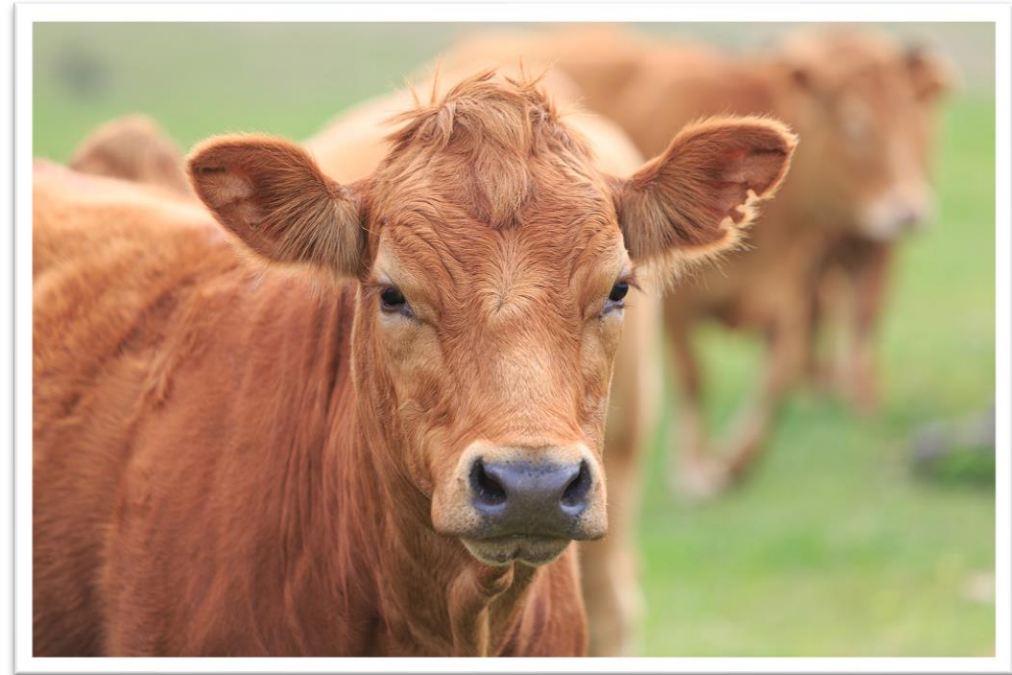
Vietnam's top 10 exports to Australia 2020-2021 (AUD)

1. Prawns \$252.1 million
2. Cashew nuts \$139.1 million
3. Fish \$93.4 million
4. Fruit \$57.5 million
5. Coffee, tea and spices \$49.6 million
6. Packaging and industrial papers \$44 million
7. Rice \$33.1 million
8. Pasta \$27.6 million
9. Other tree nuts \$24.6 million
10. Other fruit juice \$19.1 million

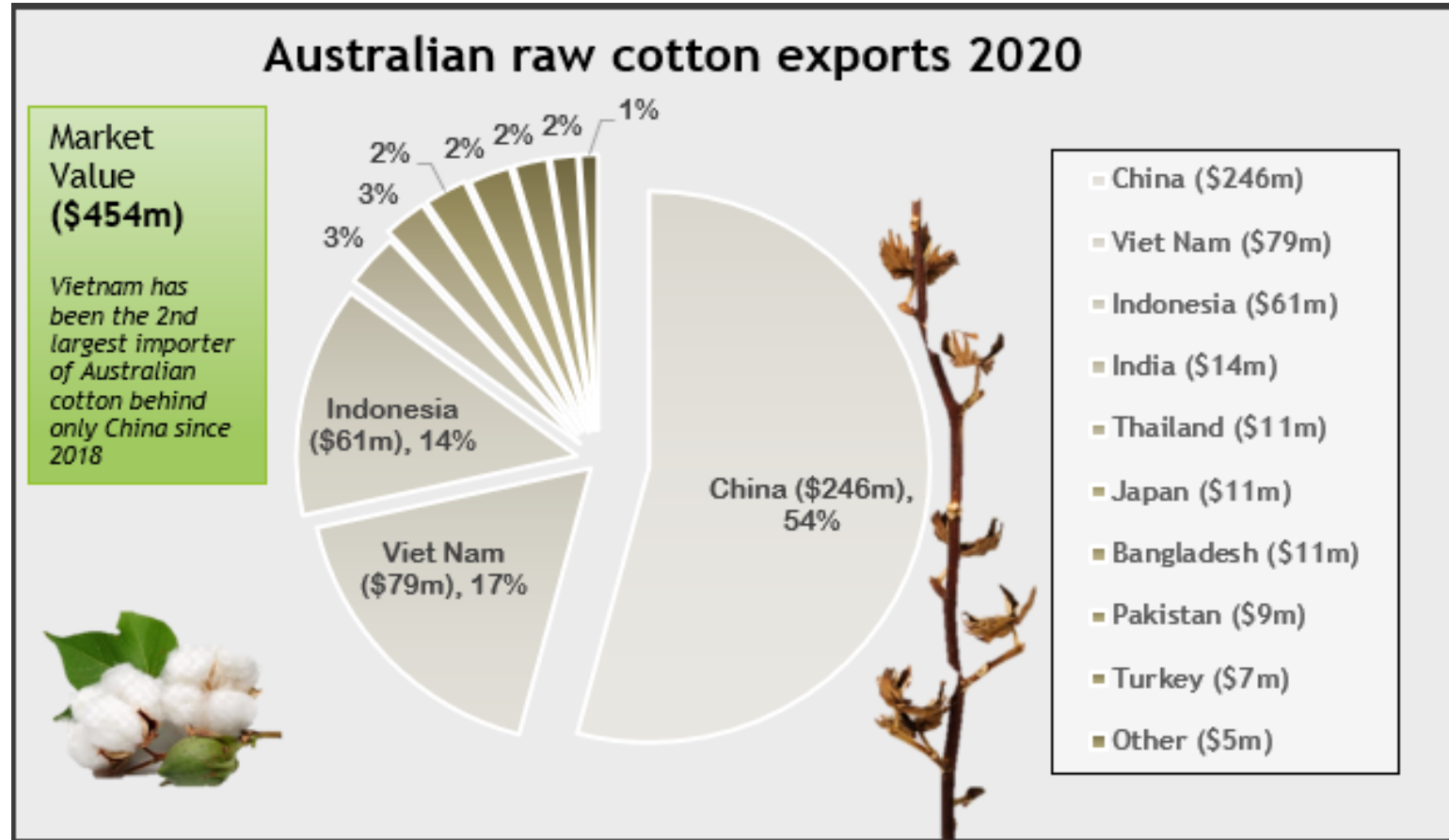


Vietnam as an agricultural export destination

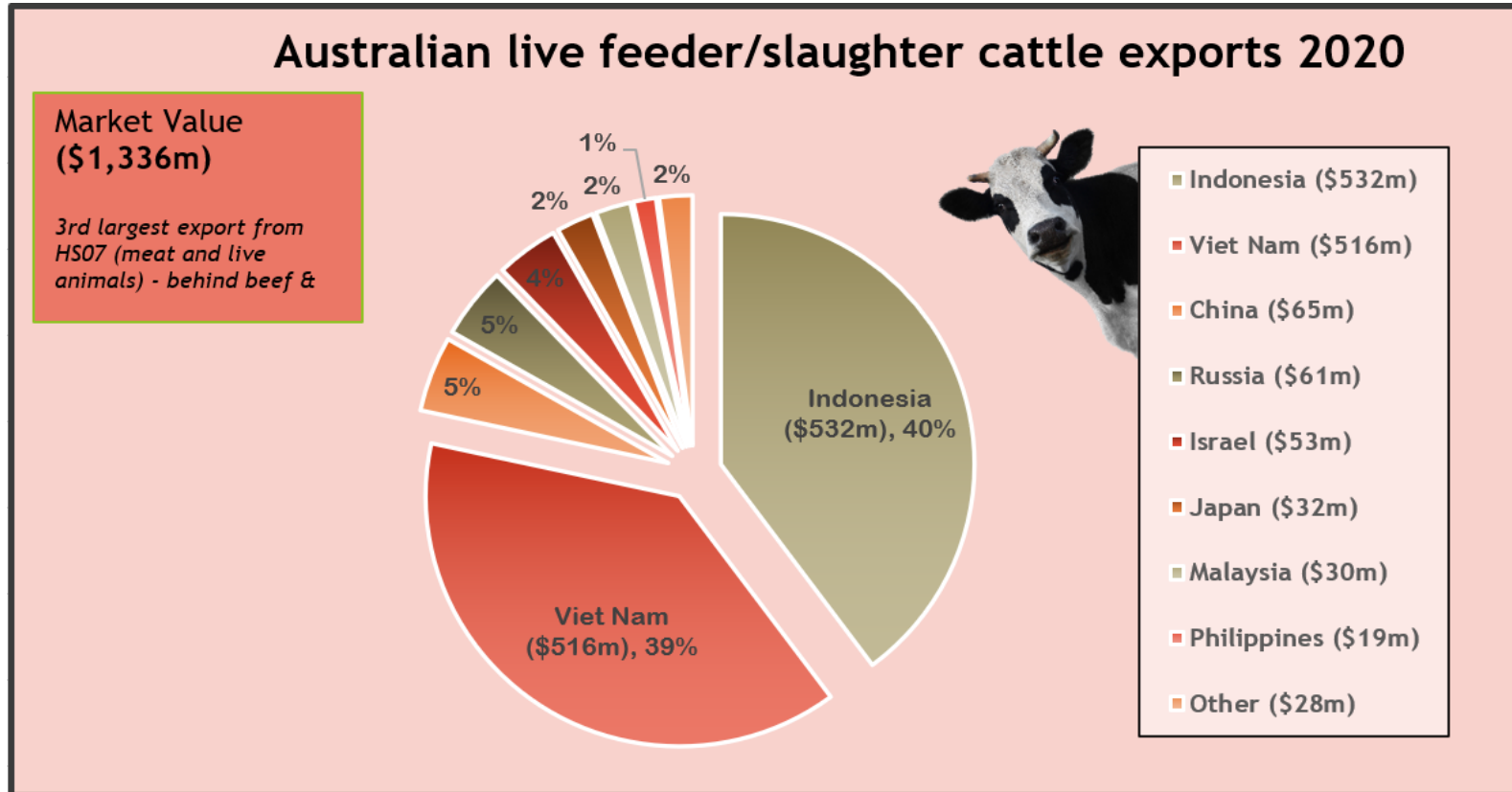
- Market diversification opportunity
- 7th largest agricultural export destination
- 2nd largest ASEAN agricultural export market
- Strong growth across key commodities
- Opportunities through AANZFTA, CPTPP and RCEP



Australia's top 10 countries for Raw cotton exports in 2020



Australia's top 10 countries for live feeder/slaughter cattle exports in 2020



Value of Australia's Cherry Exports to Vietnam

	2017	2018	2019	2020
Cherries (\$)	53,821,647	81,037,322	79,984,315	81,226,115
China	7,867,587	27,087,492	28,094,754	21,396,960
China, Hong Kong SAR	18,784,841	20,385,669	16,445,479	16,480,359
Viet Nam	3,108,785	7,734,746	10,572,818	12,413,681
Singapore	5,640,056	6,533,630	6,032,560	7,831,152
Taiwan	4,688,658	4,633,390	5,588,204	5,651,932
Malaysia	1,974,461	2,579,677	3,284,860	3,510,489
Indonesia	2,263,360	2,574,469	2,947,743	3,484,287
Thailand	814,304	1,075,989	938,834	2,406,635

Table 1: Value of Australian Cherry Exports by Market by Year

Vietnam was the 3rd most valuable export market for Australian cherries in 2020.



Recent Horticulture Market Access



DATE	COUNTRY	COMMODITY	WIN/IMPROVEMENT	COMMENT
2020	Vietnam	Hanoi Irradiation Centre	Approved facility to export	Interim approval
2019	Vietnam	Longan	New Market Access	
2019	Australia	Peaches/Nectarines	New Market Access	Pending finalisation
2017	Australia	Cherries	New Market Access	
2017	Vietnam	Dragon fruit	New Market Access	
2016	Vietnam	Lychee	New Market Access	
2016	Vietnam	Mango	New Market Access	
2018	Australia	Table grapes	Improved access	Shorter cold treatment for Eastern State grapes
2018	Australia	Some citrus	Improved access	Addition of cold treatment
2015	Australia	Oranges	Restored Access	
2015	Australia	Mandarins	Restored Access	
2015	Australia	Table grapes	Restored Access	

Thank You

- For further information visit: www.agriculture.gov.au
- For information on importing country requirements visit: www.agriculture.gov.au/export/micor
- General enquiry: 1800 900 090 or (61 3) 8318 6700 (outside Australia)